

BUILDING GREAT INDUSTRIAL BUSINESSES FOR OVER 30 YEARS

THE AIP DIFFERENCE

We are a flat, consensus-driven organization comprised of engineering-centric operating and investment professionals who work together to optimize the growth potential of industrial businesses. With our collective functional expertise, we utilize flexible & opportunistic equity & credit strategies to invest in all levels of the capital structure. We seek to combine the judgment and value creation of a strategic buyer with the execution capabilities of an experienced financial buyer. AIP invests where we believe we can significantly impact business value through the implementation of an Operating Agenda developed in collaboration with the company's management team.



KIM MARVIN
GP, Transactions



JOHN BECKER
GP, Operations



DINO CUSUMANO
GP, Transactions



JORGE AMADOR
Operations



PAUL BAMATTER
F&A



ERIC BAROYAN
Transactions



JEFF BIRENBAUM
Operations



ZAC CARSON
Transactions



DARREN CHEN
Transactions



ANDREW CHITTOOR
Transactions



DANNY DAVIS
Operations



RICH DENNIS
Special Situations



LEE EVANGELAKOS
Operations



JUSTIN FISH
Operations



RICH HOFFMAN
Transactions



TIM HORGAN
Operations



MICHAEL INFANTE
Special Situations



MITCH JACOBSON
Transactions



DEREK LECK
Operations



SUNNY LI
Transactions



TOM MANGAN
Operations



RANDALL MARKHAM
Operations



ALEX MENKHAUS
Operations



KAITLYN NEALSON
Operations



ANNA PENG
Transactions



JASON PERRI
Special Situations



BARRY PRICE
Capital Markets



TONI RINNEVAARA
Special Situations



HARRISON RODAY
Operations



JOEL ROTROFF
Transactions



ALEX SCHUKIN
Transactions



NEIL SNYDER
Operations



RANDALL SWIFT
Operations



LOU TEDESCO
F&A



KEVIN WILKEN
Operations



DAVID WOODRUFF
Operations



JESSICA WU
Operations

IN OUR 30 YEARS WE HAVE CLOSED EACH EXECUTED LETTER OF INTENT

\$15+ Portfolio Revenue (USD)

230+ Global Manufacturing & Distribution Facilities

50K+ Portfolio Company Employees

100+ Platform & Add-on Acquisitions Since Inception

IN EVERYTHING WE DO, WE STRIVE TO PROVIDE THE SELLER SPEED, CERTAINTY & SEAMLESS EXECUTION



BEN DEROSA
Partner, Business Development
212.916.8150 / 646.522.2528
ben@americanindustrial.com



ABBAS ELEGBA
Partner, Special Situations & Business Development
212.627.2360 / 917.838.0225
abbas@americanindustrial.com



DARYL YAP
Partner, Business Development
212.916.8185 / 917.225.3948
daryl@americanindustrial.com

INVESTMENT CRITERIA

COMPANIES

- Industrial manufacturing and services
- Operations in the U.S. or Canada
- Private or Public
- \$300 million of revenues for platforms
- Negative EBITDA to \$250 million

CHARACTERISTICS

- Value creation opportunity through operational improvements
- Control positions or control features
- Global revenue opportunity
- Enterprise value up to \$2 billion

TRANSACTIONS

- Leveraged buyouts
- Complex carve outs
- Public to private
- Turnarounds & refinancings
- Debt & structured transactions

PORTFOLIO

 <p>Milwaukee, WI Specialty Vehicles Manufacturer Revenues: \$2.3 billion Fund IV Acquired 2008/Various revgroup.com</p>	 <p>Ann Arbor, MI Kitchen & Bath Cabinet Manufacturer Revenues: \$1.7 billion Fund V Acquired 2012/2020 cabinetworksgroup.com</p>	 <p>Macomb, MI Aerospace Automation & Tooling Solutions Revenues: \$175 million Fund V Acquired 2012/Various ascentaerospace.com</p>	 <p>Kent, WA Waterjet Cutting Systems Revenues: \$340 million Fund V Acquired 2013/2014 shapetechnologies.com</p>	 <p>Franklin, TN Specialty Tire Manufacturer Revenues: \$550 million Fund V Acquired 2013 carlstartgroup.com</p>
 <p>Athens, TN Energy & Transportation Equipment Revenues: \$490 million Fund IV/V Acquired 2011/Various entransinternational.com</p>	 <p>Charlotte, NC Precision Components Manufacturer Revenues: \$815 million Fund V Acquired 2015/Various formtechnologies.com</p>	 <p>Glenview, IL Engineered Fastener Distributor Revenues: \$625 million Fund V Acquired 2015 optimas.com</p>	 <p>Augsburg, Germany Printing Systems Manufacturer Revenues: \$270 million Fund V Acquired 2015 manrolandgoss.com</p>	 <p>Tolland, CT Textile Manufacturing Solutions Revenues: \$215 million Fund VI Acquired 2015 gerbertechnology.com</p>
 <p>Omaha, NE Mining Consumables Manufacturer Revenues: \$1.2 billion Fund VI Acquired 2017 molycop.com</p>	 <p>Point of Rocks, MD Structural Steel Systems Manufacturer Revenues: \$1.2 billion Fund VI Acquired 2017 cscsteelusa.com</p>	 <p>Houston, TX Industrial Services Provider Revenues: \$830 million Fund VI Acquired 2017 brockgroup.com</p>	 <p>Jersey City, NJ Marine Bulk Freight Shipping & Logistics Services Revenues: \$255 million Fund VI Acquired 2018/2020 randlog.com americansteamship.com</p>	 <p>Madison, MS Aerospace & Defense Technical Support Services Revenues: \$820 million Fund VI Acquired 2018 vtxaero.com</p>
 <p>Crestview, FL Aerospace & Defense Technical Support Services Revenues: \$100 million Fund VI Acquired 2018 crestviewaerospace.com</p>	 <p>Dallas, TX Mining Productivity Solutions Revenues: \$110 million Fund VI Acquired 2018 crmining.com</p>	 <p>Lancaster, PA Hardwood Flooring Manufacturer Revenues: \$340 million Fund VI Acquired 2018 ahfproducts.com</p>	 <p>Boston, MA Commercial LED Lighting and Controls Revenues: \$680 million Fund VI Acquired 2019 gcurrent.com</p>	 <p>Lewisport, KY Aluminum Rolled Products Manufacturing Revenues: \$750 million Fund VII Acquired 2020</p>
 <p>Kansas City, MO Aerospace & Defense Parts & Subassemblies Manufacturer Revenues: \$125 million Fund VII Acquired 2020 orizonaero.com</p>	 <p>Raleigh, NC Hygiene Products Manufacturer Revenues: \$1 billion Fund VII Acquired 2021 domtar.com</p>			