

BUILDING GREAT INDUSTRIAL BUSINESSES FOR OVER 30 YEARS

THE AIP DIFFERENCE

We are a flat, consensus-driven organization comprised of engineering-centric operating and investment professionals who work together to optimize the growth potential of industrial businesses. With our collective functional expertise, we utilize flexible & opportunistic equity & credit strategies to invest in all levels of the capital structure. We seek to combine the judgment and value creation of a strategic buyer with the execution capabilities of an experienced financial buyer. AIP invests where we believe we can significantly impact business value through the implementation of an Operating Agenda developed in collaboration with the company's management team.



KIM MARVIN
GP, Transactions



JOHN BECKER
GP, Transactions



DINO CUSUMANO
GP, Transactions



JORGE AMADOR
Operations



PAUL BAMATTER
F&A



ERIC BAROYAN
Transactions



JEFF BIRENBAUM
Operations



ZAC CARSON
Transactions



JIM CHAPPUIS
Transactions



DARREN CHEN
Transactions



ANDREW CHITTOOR
Transactions



ANGUS CUSACK
Transactions



DANNY DAVIS
Operations



RICH DENNIS
Special Situations



LEE EVANGELAKOS
Operations



JUSTIN FISH
Operations



BEN GELINAS
Operations



RICH HOFFMAN
Transactions



TIM HORGAN
Operations



MICHAEL INFANTE
Special Situations



MITCH JACOBSON
Transactions



DEREK LECK
Operations



SUNNY LI
Transactions



TOM MANGAN
Operations



RANDALL MARKHAM
Operations



HALEY MARTIN
Transactions



ALEX MENKHAUS
Operations



KAITLYN NEALSON
Operations



JASON PERRI
Special Situations



BARRY PRICE
Capital Markets



TONI RINNEVAARA
Transactions



HARRISON RODAY
Operations



JOEL ROTROFF
Transactions



ALEX SCHUKIN
Transactions



NEIL SNYDER
Operations



RANDALL SWIFT
Operations



LOU TEDESCO
F&A



KEVIN WILKEN
Operations



DAVID WOODRUFF
Operations



JESSICA WU
Operations

IN OUR 30 YEARS WE HAVE CLOSED EACH EXECUTED LETTER OF INTENT

\$14B+ Portfolio Revenue (USD)

240+ Global Manufacturing & Distribution Facilities

60K+ Portfolio Company Employees

100+ Platform & Add-on Acquisitions Since Inception

IN EVERYTHING WE DO, WE STRIVE TO PROVIDE THE SELLER SPEED, CERTAINTY & SEAMLESS EXECUTION



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INVESTMENT CRITERIA

COMPANIES

- Industrial manufacturing and services
- Operations in the U.S. or Canada
- Private or Public
- \$300 million of revenues for platforms
- Negative EBITDA to \$250 million

CHARACTERISTICS

- Value creation opportunity through operational improvements
- Control positions or control features
- Global revenue opportunity
- Enterprise value up to \$2 billion

TRANSACTIONS

- Leveraged buyouts
- Complex carve outs
- Public to private
- Turnarounds & refinancings
- Debt & structured transactions

PORTFOLIO



Milwaukee, WI
Specialty Vehicles
Manufacturer
Revenues: \$2.4 billion
Fund IV
Acquired 2008/Various
revgroup.com



Macomb, MI
Aerospace Automation &
Tooling Solutions
Revenues: \$130 million
Fund V
Acquired 2012
ascentaerospace.com



Kent, WA
Waterjet Cutting Systems
Revenues: \$365 million
Fund V
Acquired 2013/2014
shapetechnologies.com



Franklin, TN
Specialty Tire
Manufacturer
Revenues: \$635 million
Fund V
Acquired 2013
carlstargroup.com



Athens, TN
Energy & Transportation
Equipment
Revenues: \$465 million
Fund IV/V
Acquired 2011/Various
entransinternational.com



Charlotte, NC
Precision Components
Manufacturer
Revenues: \$950 million
Fund V
Acquired 2015
formtechnologies.com



Glenview, IL
Engineered Fastener
Distributor
Revenues: \$660 million
Fund V
Acquired 2015
optimas.com



Augsburg, Germany
Printing Systems
Manufacturer
Revenues: \$215 million
Fund V
Acquired 2015
manrolandgoss.com



Ontario, Canada
Process Automation
Equipment
Revenues: \$24 million
Fund VI
Acquired 2016
virtekvision.com



Omaha, NE
Mining Consumables
Manufacturer
Revenues: \$1.3 billion
Fund VI
Acquired 2017
molycop.com



Point of Rocks, MD
Structural Steel Systems
Manufacturer
Revenues: \$1.4 billion
Fund VI
Acquired 2017
cscsteelusa.com



Houston, TX
Industrial Services
Provider
Revenues: \$895 million
Fund VI
Acquired 2017
brockgroup.com



Jersey City, NJ
Marine Bulk Freight Shipping
& Logistics Services
Revenues: \$285 million
Fund VI
Acquired 2018/2020
randlog.com
americansteamship.com



Madison, MS
Aerospace & Defense
Technical Support Services
Revenues: \$705 million
Fund VI
Acquired 2018
vtxaero.com



Crestview, FL
Aerospace/Defense Technical
Support Services
Revenues: \$70 million
Fund VI
Acquired 2018
crestviewaerospace.com



Dallas, TX
Mining Productivity
Solutions
Revenues: \$115 million
Fund VI
Acquired 2018
crmining.com



Lancaster, PA
Hardwood Flooring
Manufacturer
Revenues: \$420 million
Fund VI
Acquired 2018
ahfproducts.com



Boston, MA
Commercial LED Lighting
and Controls
Revenues: \$630 million
Fund VI
Acquired 2019
gecurrent.com



Lewisport, KY
Aluminum Rolled Products
Manufacturing
Revenues: \$940 million
Fund VII
Acquired 2020
commonwealthrolledproducts.com



Kansas City, MO
Aerospace/Defense
Parts & Subassemblies
Manufacturer
Revenues: \$125 million
Fund VII
Acquired 2020
orizonaero.com



Raleigh, NC
Hygiene Products
Manufacturer
Revenues: \$980 million
Fund VII
Acquired 2021
attends.com



Houston, TX
Petroleum & Industrial
Pumps Manufacturer
Revenues: \$200 million
Fund VII
Acquired 2021
gardnerdenver.com



Fort Lauderdale, FL
Shipping & Logistics
Services
Revenues: \$785 million
Fund VII
Acquired 2021
seacorholdings.com



Bonita Springs, FL
Industrial Technology
Revenues: \$2 million
Fund VII
Acquired 2021
addmangroup.com