

BUILDING GREAT INDUSTRIAL BUSINESSES FOR OVER 30 YEARS

THE AIP DIFFERENCE

We are a flat, consensus-driven organization comprised of engineering-centric operating and investment professionals who work together to optimize the growth potential of industrial businesses. With our collective functional expertise, we utilize flexible & opportunistic equity & credit strategies to invest in all levels of the capital structure. We seek to combine the judgment and value creation of a strategic buyer with the execution capabilities of an experienced financial buyer. AIP invests where we believe we can significantly impact business value through the implementation of an Operating Agenda developed in collaboration with the company's management team.



KIM MARVIN
GP, Transactions



JOHN BECKER
GP, Operations



DINO CUSUMANO
GP, Transactions



JORGE AMADOR
Operations



PAUL BAMATTER
F&A



ERIC BAROYAN
Transactions



JEFF BIRENBAUM
Operations



ZAC CARSON
Transactions



JIM CHAPPUIS
Transactions



DARREN CHEN
Transactions



ANDREW CHITTOOR
Transactions



ANGUS CUSACK
Transactions



DANNY DAVIS
Operations



RICH DENNIS
Special Situations



LEE EVANGELAKOS
Operations



JUSTIN FISH
Operations



BEN GELINAS
Operations



RICH HOFFMAN
Transactions



TIM HORGAN
Operations



MICHAEL INFANTE
Special Situations



MITCH JACOBSON
Transactions



DEREK LECK
Operations



SUNNY LI
Transactions



TOM MANGAN
Operations



RANDALL MARKHAM
Operations



HALEY MARTIN
Transactions



ALEX MENKHAUS
Operations



KAITLYN NEALSON
Operations



JASON PERRI
Special Situations



BARRY PRICE
Capital Markets



TONI RINNEVAARA
Transactions



HARRISON RODAY
Operations



JOEL ROTROFF
Transactions



ALEX SCHUKIN
Transactions



NEIL SNYDER
Operations



RANDALL SWIFT
Operations



LOU TEDESCO
F&A



KEVIN WILKEN
Operations



DAVID WOODRUFF
Operations



JESSICA WU
Operations

IN OUR 30 YEARS WE HAVE CLOSED EACH EXECUTED LETTER OF INTENT

\$14B+ Portfolio Revenue (USD)

240+ Global Manufacturing & Distribution Facilities

50K+ Portfolio Company Employees

100+ Platform & Add-on Acquisitions Since Inception

IN EVERYTHING WE DO, WE STRIVE TO PROVIDE THE SELLER SPEED, CERTAINTY & SEAMLESS EXECUTION



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INVESTMENT CRITERIA

COMPANIES

- Industrial manufacturing and services
- Operations in the U.S. or Canada
- Private or public
- \$300 million of revenues for platforms
- Negative EBITDA to \$250 million

CHARACTERISTICS

- Value creation opportunity through operational improvements
- Control positions or control features
- Global revenue opportunity
- Enterprise value up to \$2 billion

COMPANIES

- Leveraged buyouts
- Complex carve outs
- Public to private
- Turnarounds & Refinancing
- Debt & structured transactions

PORTFOLIO



Milwaukee, WI

Specialty Vehicles Manufacturer
Revenues: \$2.4 Billion
Fund IV
Acquired 2008

revgroup.com



Athens, TN

Energy & Transportation Equipment
Revenues: \$465 million
Fund IV/V
Acquired 2011

entransinternational.com



Kent, WA

Ultra-High Pressure Processing Solutions
Revenues: \$365 million
Fund V
Acquired 2013 (initial)

shapetechnologies.com



Franklin, TN

Specialty Tire Manufacturer
Revenues: \$635 million
Fund V
Acquired 2013

carlstargroup.com



Macomb, MI

Aerospace Automation & Tooling Solutions
Revenues: \$130 million
Fund V
Acquired 2012

ascentaerospace.com



Charlotte, NC

Precision Components Manufacturer
Revenues: \$950 million
Fund V
Acquired 2015

formtechnologies.com



Glenview, IL

Engineered Fastener Distributor
Revenues: \$660 million
Fund V
Acquired 2015

optimas.com



Augsburg, Germany

Printing Systems Manufacturer
Revenues: \$215 million
Fund V
Acquired 2015

manrolandgoss.com



Ontario, Canada

Process Automation Equipment
Revenues: \$24 million
Fund VI
Acquired 2016

virtekvision.com



Omaha, NE

Mining Consumables Manufacturer
Revenues: \$1.3 billion
Fund VI
Acquired 2017

molycop.com



Point of Rocks, MD

Structural Steel Systems Manufacturer
Revenues: \$1.4 billion
Fund VI
Acquired 2017

cscsteelusa.com



Houston, TX

Industrial Services Provider
Revenues: \$895 million
Fund VI
Acquired 2017

brockgroup.com



Woodbridge, NJ

Marine Bulk Freight Shipping & Logistics Services
Revenues: \$285 million
Fund VI
Acquired 2018 (initial)

randlog.com
americansteamship.com



Madison, MS

Aerospace & Defense Technical Support Services
Revenues: \$705 million
Fund VI
Acquired 2018

vtxaero.com



Crestview, FL

Aerospace/Defense Technical Support Services
Revenues: \$70 million
Fund VI
Acquired 2018

crestviewaerospace.com



Dallas, TX

Mining Productivity Solutions
Revenues: \$115 million
Fund VI
Acquired 2018

crmining.com



Lancaster, PA

Hardwood Flooring Manufacturer
Revenues: \$420 million
Fund VI
Acquired 2018

ahfproducts.com



Cleveland, OH

Commercial LED Lighting & Controls
Revenues: \$630 million
Fund VI
Acquired 2019

gecurrent.com



Lewisport, KY

Aluminum Rolled Products Manufacturing
Revenues: \$940 million
Fund VII
Acquired 2020

commonwealthrolledproducts.com



Kansas City, MO

Aerospace/Defense Parts & Subassemblies Manufacturer
Revenues: \$125 million
Fund VII
Acquired 2020

orizonaero.com



Raleigh, NC

Hygiene Products Manufacturer
Revenues: \$980 million
Fund VII
Acquired 2021

indas.com
attendas.com



Houston, TX

Petroleum & Industrial Pumps Manufacturer
Revenues: \$200 million
Fund VII
Acquired 2021

gardnerdenver.com



Fort Lauderdale, FL

Shipping & Logistics Services
Revenues: \$785 million
Fund VII
Acquired 2021

seacorholdings.com



Bonita Springs, FL

Additive Manufacturing Solutions Manufacturer
Fund VII
Acquired 2021

addmangroup.com