BUILDING GREAT INDUSTRIAL BUSINESSES ACROSS THREE ECONOMIC CYCLES

THE AIP DIFFERENCE

We are a flat, consensus-driven organization comprised of engineering-centric operating and investment professionals who work together to optimize the growth potential of industrial businesses. With our collective functional expertise, we utilize flexible and opportunistic equity and credit strategies to invest in all levels of the capital structure. We seek to combine the judgment and value creation of a strategic buyer with the execution capabilities of an experienced financial buyer. AIP invests where we believe we can significantly impact business value through the implementation of an Operating Agenda developed in collaboration with the company's management team.

JEFF BIRENBAUM

NICK DU PONT

RICH HOFFMAN

ERIC BAROYAN

ALEXANDER DUDEK

SAMMY HERNANDEZ

NSACTIONS



KIM MARVIN



ANGUS CUSACK





NICK GLENN

JOHN BECKER

DANNY DAVIS

BEN GELINAS



HUNJOO KIM



JOEL ROTROFF



ALEX SCHUKIN

LAUREN LEUNG

DINO CUSUMANO

BRENDAN DEMLER

MURRAY GRAINGER



JACK SIMMONS

JORGE AMADOR

RICH DENNIS

ALEX HACHIGIAN





ALEX MENKHAUS

















LOU TEDESCO

RICARDO IGLESIAS

MICHAEL INFANTE

ANDREW CHITTOOR

TIM FISHER

OPERATION:





JORDAN RANSOM

DARREN CHEN

JUSTIN FISH



JIM CHAPPUIS

DAN EVANS

TRANSACTIONS

TIM HORGAN









JAN TRNKA-AMRHEIN







JESSICA WU





FOR TWO DECADES, WE HAVE CLOSED EACH EXECUTED LETTER OF INTENT

\$27B+ Portfolio Revenue (USD)

69K+ Portfolio Company Employees

125+ Platform & Add-On Acquisitions Since Inception

IN EVERYTHING WE DO, WE STRIVE TO PROVIDE THE SELLER SPEED, CERTAINTY, AND SEAMLESS EXECUTION



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JIMMY HOLLORAN













INVESTMENT CRITERIA

COMPANIES

- Industrial manufacturing, distributors, and services
- Operations in the U.S., Canada, and other developed markets
- Private or public
- Sales greater than \$500 million for platforms
- \$0 (or Negative) EBITDA up to \$350 million

CHARACTERISTICS

- Value creation opportunity through operational improvement
- Control positions or control features
- Global revenue opportunity
- Enterprise value up to \$2 billion

TRANSACTIONS

- Leveraged buyouts
- Complex carve-outs
- Public to private
- Turnarounds and refinancing
- Debt and structured transactions

